



## **Comcast Business Q2 2015 SPIFF**

### **Earn 50% MRC on new Fiber Sales**

- **Sales use fiber transport type to qualify**
- **Eligible services include new locations of existing customers**
- **Upgrades or other changes for existing customer locations do not qualify**
- **Requires minimum 2 year contract term**
- **Custom installation fees and other non-recurring charges (which can be amortized into monthly recurring charge) do not qualify for the SPIF**
- **Agent must be meeting contractual obligations during the SPIF eligibility period to qualify**

**Effective Dates: March 22, 2015 through June 21, 2015**

Contact your Intelisys Channel Manager with questions.

#### **Terms and Conditions**

•Restrictions apply. Services not available in all areas. Applies to orders accepted by BSC in fiscal April 2015 through fiscal June 2015. Valid 3/22/15 - 6/21/15. Incentive for Comcast service only. Services must be sold at standard rates. Comcast reserves the right to exclude agent from incentive program if they are not in good standing according to their contract commitments. Comcast reserves the right to exclude agent from the incentive program and withhold SPIF payments if Comcast determines in its sole discretion that the agent has submitted fraudulent orders. Comcast reserves the right to exclude agent from the incentive program if the agent's cancel ratio exceeds 25% in any fiscal month. All qualified contracts must be signed, submitted and order accepted during incentive period. Normal residual commission rates apply. Named Solutions Providers with Master, Direct, VAR, and Etailer signed contracts only are eligible for this program. Payouts will be made in the commission cycle following order acceptance. Comcast reserves the right to charge back SPIF payments if orders accepted during eligibility period and used for SPIF payment calculations cancel at a future date. Comcast reserves the right to reclaim incentive payments if terms and conditions are not met or if early termination of services occurs. Comcast reserves the right to change or cancel the program without notice. Any Comcast-provided equipment must be returned in good working order. Call for restrictions or complete details, or visit [business.comcast.com](http://business.comcast.com). Comcast © 2015 All rights reserved.

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