

# Batter Up!

## May Upfront

MRR Per Deal	% Payout
\$500 - \$999.....	50%
\$1,000+.....	100%
150% on Cloud & Data Center	

### Terms and conditions:

Upfront valid 5/1/15 through 5/30/15. Upfront eligible to all Windstream Channel Partners. New logo & new sites only. To qualify, all sales must be customer signed & submitted on or before 5/30/15. Upfront will not be released until after the customer is assigned a Windstream account number. Windstream reserves the right to reclaim upfront if qualifying criteria is not met or if termination of services occurs. Upfront payments may be clawed back if orders or services are not installed within 180 days of signature. Maximum payout of \$20,000 per network customer/deal & \$50,000 per customer/deal. Qualifying Cloud & Data Center services must be proposed & bill our of WHS systems & worked in conjunction with a WHS Channel Manager. Excludes Equipment for Service (EFS). Channel Partner must provide written notice of dispute within 90 days of payment.