



# The Only Technology Partner You Need.

*Focus on selling. We will take care of the rest, helping you win and retain more customers.*

## We Help Sales Partners Make More Money

For the past 15 years, TekEfficient's partner program has helped technology sales organizations make more money by widening their services capabilities and taking care of the administrative work that reduces hunting time. Plus, with many customers breaking away from traditional carrier and on-premises hardware solutions, we enable partners to offer the virtual or cloud-hosted alternative for maximum retention.

## Are You in Technology Sales? We Should Talk.

Whether you are an independent sales agent or work for a large technology sales organization, TekEfficient has a partner engagement model designed specifically for your success.



## Partners We Work With

Value Added Resellers (VARs)  
Managed IT Services Providers  
Professional IT Services Providers  
Master Agents / Telecom Agents  
Commercial Real Estate Brokers  
Integrators and Distributors

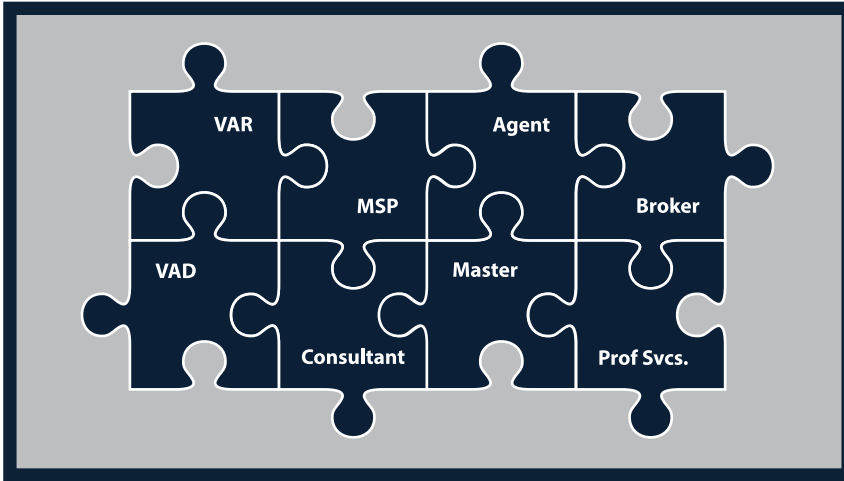
## Partner Perks

Sales Engineering Assistance  
Free Marketing Consultations  
Free Turnkey Marketing Programs  
Lucrative Commissions, Spiffs  
Back-Office, Admin Support



*"Doyen has grown significantly since joining TekEfficient. They invest in our success with BD and support. We focus on selling."*

*Doyen Technologies*



### Perfect Fit for Technology Resellers

TekEfficient integrates well with resellers such as Value Added Resellers (VARs) and Managed IT Services Providers (MSPs). Our diverse portfolio enables resellers to fill in almost any gap in a proposed technology solution with the end customer staying on the reseller's contract. We are also ideal for hardware resellers looking to reduce cloud-related attrition. TekEfficient enables you to offer the full cloud option without investment.

### Master Agents, Prof Services, Brokers

Do you make technology recommendations? Our partner program helps you better monetize your efforts. We have first-hand experience with 100+ providers and can augment due diligence at no cost to you. We can help you with research, quotes, contracts, and even procure services for your customers.

### Huge Financial Opportunity

Working with TekEfficient presents a huge financial opportunity. Start new recurring revenue streams from commissions simply by addressing existing customer needs. Plus, enjoy provider spiffs like trips, cash bonuses, prizes, and more.



### Get Started with Ease

- 1) Schedule a Partner Program Overview Call
- 2) Review & Execute a Lucrative TekEfficient Partner Agreement
- 3) Partner Onboarding and Training Program

### No Costs or Sales Quotas

There are no risks involved with joining the TekEfficient partner program. Here's why. There is no cost to join, no monthly membership fees, and no minimum sales quotas.

#### 3 WAYS TO CONTACT US



📞 [Info@TekEfficient.com](mailto:Info@TekEfficient.com)

✉️ +1 720.851.7877

🌐 [TekEfficient.com](http://TekEfficient.com)