



**TEKEFFICIENT**  
make IT easy

**JULY 2026**

MSP PARTNER PROGRAM

# HELP YOUR BUSINESS. GROW YOUR REVENUE.

**A SMARTER WAY FOR MSPs TO WIN.**

You're already solving big problems for your customers.  
We help you capitalize on the opportunities you're missing.



**MORE SOLUTIONS.  
MORE REVENUE.**



## MSPs ARE OFTEN LEAVING SIGNIFICANT REVENUE ON THE TABLE.

Your customers are already purchasing connectivity, voice, cloud, mobility and other technology services—but in many cases, the MSP receives no compensation and has little control over the experience.

**TekEfficient helps MSPs monetize those opportunities while strengthening and protecting their customer relationships.**



## YOU KEEP THE CUSTOMER. WE HANDLE THE REST.

Sending customers directly to carriers can put those relationships at risk, because many carriers now sell services that compete directly with MSPs.

**TekEfficient serves as an extension of your team, helping you maintain control of the customer while expanding the solutions you can offer.**

### OUR MSP PARTNER MODEL PROVIDES:



**A NEW RECURRING REVENUE STREAM**  
from services your customers already need



**A BOUTIQUE PARTNERSHIP**  
with dedicated back-office support and project management



**PROTECTION OF YOUR EXISTING SERVICES**  
we never compete with you or sell solutions you currently provide



**A BROADER, MORE COMPREHENSIVE SUPPORT MODEL**  
for your customers



**CARRIER AND SUPPLIER MANAGEMENT**  
that removes the frustration and workload from your team



**A PROVEN PROCESS**  
designed to help MSPs grow without adding employees or internal expertise

### WHY MSPs CHOOSE TEKEFFICIENT



**COMMITTED. NOT CORPORATE.**  
Unlike large TSDs managing thousands of partners, we provide a committed, hands-on partnership focused on your business.



**YOU STAY IN CONTROL.**  
We are an extension of your team, not a competitor. Your customer relationships stay exactly where they belong—with you.



**MORE SOLUTIONS. MORE VALUE.**  
We give you access to best-in-class carriers and suppliers so you can deliver more options and more value to your customers.



**MORE REVENUE. LESS WORK.**  
We handle the heavy lifting—quotes, proposals, carrier management, project management and ongoing support.



**GROW WITHOUT ADDING HEADCOUNT.**  
Our proven process helps you scale your business and increase profitability—without adding employees or expense.



## LET'S BUILD MORE REVENUE—TOGETHER.

Discover how TekEfficient can help you unlock new opportunities, strengthen your customer relationships and grow your business.



## LEARN MORE

[tekefficient.com/contact-us/](https://tekefficient.com/contact-us/)



### A MESSAGE FROM MOSES

“Your clients are already investing in the services they need.

Let's make sure you're benefiting from those opportunities.

We're here to help you grow.”

### Moses Castillo

Partner  
TekEfficient

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**TEKEFFICIENT**  
make IT easy



**MORE SOLUTIONS  
FOR YOUR CLIENTS**



**MORE REVENUE  
FOR YOUR BUSINESS**



**STRONGER RELATIONSHIPS  
THAT LAST**



**A PARTNERSHIP  
THAT DELIVERS**